

## What Amgen Looks for in a Supplier:

| Quality      | • Amgen sets high standards of performance for itself and the products we manufacture.<br>We expect the same from our suppliers.                                |
|--------------|---|
| Cost Savings | • We value suppliers who continually look for ways to help us lower our cost through savings without impact to quality, safety, schedule or other requirements. |
| Innovation   | • We look for suppliers who value and engage in continuous improvement and who provide products and services more efficiently.                                  |
| Technology   | • We look for suppliers who use technology to enhance their offerings and delivery of products and services.  |

| How to Register with Amgen:         |   |  |
|-------------------------------------|---|--|
| Business Size and<br>Classification | • Amgen values doing business with small and/or diverse businesses. Please determine whether your company qualifies as a small business concern by visiting the U.S. Small Business Administration website/ Table of Small Business Size Standards. (Resources in page 2) |  |
| DUNS Number                         | • Obtain your company DUNS Number (unique nine digit identification number) free of charge. (Resources in page 2)   |  |
| Register with Amgen                 | <ul> <li>To register with Amgen, go to <u>http://www.amgen.com/partners/suppliers.html</u></li> <li>Once in the Supplier Information Portal, click the "Potential Supplier Registration" tab and follow the instructions.</li> </ul>                                      |  |

## **Next Steps After Registering:**

•

Upon completion of your Potential Supplier Information Profile Registration records will be made available to sourcing managers for assessment and consideration

## Amgen's Supplier Diversity (SD) Program:

| What is Supplier Diversity?                           | • Supplier diversity is a proactive business process that seeks to provide maximum practicable opportunities for small and/or diverse businesses to participate in sourcing opportunities.  |
|---|---|
| Mission   | <ul> <li>Amgen has established a Supplier Diversity Program with the mission to provide a framework for ensuring that small and/or diverse businesses are provided maximum practicable opportunities to participate in the supply of goods and/or services to Amgen.</li> <li>Amgen is committed to identifying and developing small and/or diverse businesses that meet Amgen's requirements.</li> </ul> |
| Objective   | <ul> <li>Use of a small and/or diverse supplier base which is reflective of the marketplace</li> <li>Encourage economic development and competition</li> <li>Be a leader in good corporate citizenship.</li> </ul>  |
| Who Manages Amgen's<br>Supplier Diversity<br>Program? | <ul> <li>Amgen's Supplier Diversity Liaison Officer (SDLO) oversees the success of the program</li> <li>Amgen's SDLO is an advocate to small and/or diverse businesses for doing business with Amgen and works to match these suppliers with the appropriate sourcing professional(s) within Amgen.</li> </ul>  |

## Make Use of Resources: Helpful Websites

| U.S. Small Business<br>Administration | <ul> <li>The SBA provides financial, technical and management assistance to help Americans start, run, and grow their business.</li> <li>U.S. Small Business Administration: <u>www.sba.gov</u></li> </ul>   |
|---------------------------------------|--|
| D-U-N-S <sup>®</sup> Number           | <ul> <li>The D-U-N-S® Number is required to register your company with Amgen.</li> <li>To request your D-U-N-S® Number visit: <u>http://fedgov.dnb.com/webform</u></li> </ul>  |
| Other Resources                       | <ul> <li>Other resources for diverse businesses:</li> <li>Diversity Alliance for Science (DA4S): <u>www.diversityallianceforscience.com</u></li> <li>National Minority Supplier Development Council (NMSDC): <u>www.nmsdc.org</u></li> <li>Women's Business Enterprise National Council (WBENC): <u>www.wbenc.org</u></li> <li>Veteran and Military Business Owners Association (VAMBOA): <u>www.vamboa.org</u></li> <li>National Veteran-Owned Business Association (NaVOBA): <u>www.navoba.com</u></li> <li>Supplier Connection: <u>www.supplier-connection.net</u></li> </ul> |